



8th Annual Meeting Agenda

Monday, January 27

1:00 – 5:00 PM	Registration, Networking Lounge Opens, Trade Show Opens
1:00 – 4:00 PM	Dedicated Business Development Time
4:00 – 5:00 PM	Opening General Session, Keynote Presentation: Analysis and Outlook for Inflation, Labor, Interest Rates, and Industry-Specific Risks, <i>Shailesh Kumar, The Hartford</i>
5:00 – 6:30 PM	Welcome Reception

Tuesday, January 28

7:30 AM	Breakfast, Registration, Trade Show Opens
9:00 – 10:30 AM	Opening General Session: Welcome – State of the INA Keynote Presentation: 7 Steps to Better Tech, <i>Chris Cline, Agents Council for Technology</i>
11:00 AM	Dedicated Business Development Time, Professional Headshots
12:00 PM	Networking Lunch
1:30 – 2:30 PM	Workshop: Preventing Cyber Incidents and Creating Resilience, <i>Sean Plankey, WTW</i>
2:30 – 3:30 PM	Dedicated Business Development Time, Professional Headshots
3:30 – 4:30 PM	Workshop: Safe and Effective Practices to Grow Your Independent Agency with AI, <i>Daniel Metcalf, CyberFin</i>
5:00 – 6:30 PM	Networking Reception

Wednesday, January 29

7:30 AM	Networking Breakfast
9:00 – 10:00 AM	General Session: Maximizing Value in Insurance Agency M&A Transactions, <i>Carey Wallace, Agency Focus</i>
10 AM – 12 PM	Networking and Business Development area available